



## Alexandra (Lexie) White

Partner

Houston

(713) 651-9366

[awhite@susmangodfrey.com](mailto:awhite@susmangodfrey.com)

### *Overview*

For more than twenty years I have focused my practice on finding solutions to legal problems, whether those can be found outside the courtroom or only in the hands of a jury. As lead trial counsel, I have secured multiple jury verdicts north of \$100 million for plaintiffs. I also regularly lead the successful defense of claims seeking billions.

I am grateful to have several client relationships spanning dozens of matters over more than a decade, ranging from Fortune 10 companies to privately held businesses. These clients have been gracious with their loyalty and with their praise, calling me “**a brilliant litigator**,” “**incredible**,” and a “**fantastic leader and strategic thinker**.” (Chambers 2023) I am sometimes asked to direct strategy or argue on behalf of dozens of companies in joint representation groups, where I have been described as “**very effective at arguing complex motions**” (Chambers 2023) and “**by far the best lawyer we worked with**” whose “**diligence and talent won us a huge victory at trial**.” See “Client Praise” below for more.

My trials have taken me from Delaware federal court to the District of Columbia Superior Court, from Massachusetts to Wisconsin, and from all over Texas to California. I have argued on behalf of more than 100 defendants before the Joint Panel on Multidistrict Litigation while also representing plaintiffs before the ICC International Court of Arbitration. It brings me great satisfaction to achieve winning outcomes for my clients, as does learning a new practice area or industry. I will work to understand how you define a win, and then synthesize the nuanced and complex details of your case or legal problem into clear and compelling arguments and strategies.

I enjoy betting on myself and welcome a discussion of fee arrangements that reward results not effort. When I am not in the courtroom, you can likely catch

me on the sidelines of a youth sporting event or theatre performance with my husband and one of our four children.

## RECENT TRIAL WINS

For Dutch telecommunications company, KPN, I led a trial team including SG attorneys Tamar Lusztig, Hunter Vance and Eliza Finley to a [\\$287 million jury verdict](#) in a February 2024 breach of contract trial against Samsung. The win was profiled in *Law 360's* [Legal Lions series](#), the *American Lawyer's* [Litigator of the Week series](#), and *Bloomberg*, among others.

Three months earlier, on behalf of Orange, S.A. and 3G Licensing, I led a trial team including SG attorneys Andres Healy and Hunter Vance to another jury win, this time against HTC. A Delaware federal jury awarded one of the largest per-unit royalty rates—up to 74 cents per infringing device—in a case involving two patents declared essential to LTE wireless standards. You can read more about that trial win [here](#).

In another jury victory worth more than \$100 million in past and future damages, my team and I persuaded a federal jury to find Swedish telecom giant Ericsson had willfully infringed three patents related to cellular networking equipment. The jury awarded our entire past damages ask, and the court later ordered ongoing royalties for each infringing product Ericsson sold during the life of the patents. *Texas Lawyer* profiled this win in their September 2022 story, "[Inside Susman Godfrey's Multigenerational Approach That Led to \\$31.5M Jury Verdict.](#)" It was also profiled in Law360's "[How They Won It](#)" series.

Also in 2022, my team and I secured a ruling on behalf of Capitol Hill Group in a contractual dispute with multiple Silver Point Capital affiliates. After a week-long trial in D.C. Superior Court, the court issued a ruling in my client's favor worth more than \$60 million in damages and interest—plus the full value of the client's attorneys' fees—while also issuing a take-nothing judgment as to \$18 million in counterclaims brought against the client.

For the past ten years, I have represented Chevron as co-lead trial counsel in a series of lawsuits brought by the State of Louisiana, various Louisiana parishes and various private landowners. I have also defeated environmental claims seeking more than a billion in damages, in California state court, from the largest battery recycler in the world. Also on the defense side, I was previously named "[Litigator of the Week](#)" by *Texas Lawyer* for [defeating a \\$22 million claim for tortious interference](#) before a Texas jury, in a dispute between two advertising competitors.

## PRO BONO

I support a variety of pro bono legal initiatives, including with my own time. I partnered with a team of civil rights attorneys and SG's Neal Manne to secure a landmark injunction on constitutional grounds in a class action attacking

# SUSMAN GODFREY

---

unaffordable bail in the nation's third largest county. The eight-day evidentiary hearing that led to the win was covered by the *National Law Journal*, which graciously reported that "the key was statistical evidence presented by Susman partner Lexie White...[who] demolished the other side's case in the courtroom..."

## LEADERSHIP & ACCOLADES

I have served on Susman Godfrey's Executive Committee for more than ten years, and received other accolades associated with a nationwide first chair trial practice.

The *National Law Journal* included me in its 2023 survey of Elite Plaintiff Trial Lawyers and *Lawdragon's* 20th issue entitled "The Now, The 500 Leading Lawyers in America" includes my career profile and an interview. The unique and special mentorship I am forever grateful to have received from the late Steve Susman is discussed in an article entitled, "Don't Mess With Texas, How Lawyers at Susman Godfrey Formed America's Leading Trial Firm" (*Lawdragon*, 2017).

A number of the other "lists" that identify results or talent in commercial litigation, global litigation, and patent litigation have also listed my work, including the following: IAM Patent 1000, which lists me as a Leading Patent Professional (every year since 2019), *Lawdragon's* annual "Lawdragon 500," the publication's list of the top 500 lawyers in America (every year since 2018) as well as its list of the country's Leading Plaintiff Financial Lawyers (every year since 2019) and its 2024 inaugural list of the top 500 Global Plaintiff Lawyers, and *The Best Lawyers of America* (in Commercial Litigation and in Patent Litigation). See other accolades compiled below.

## CLIENT PRAISE

“

*“Lexie led a fantastic trial team to a top-end verdict for us.... The testimony elicited during trial was exactly what Lexie promised in her opening argument, and she did a masterful job of putting all the pieces together in closing. Simply put, our team better understood how to win.”*

**Josh Reed, Head of US Litigation, Sivel International**

“

*“By far the best lawyer we worked with, Lexie amazed us with her streamlined and efficient case management, saving us huge amounts of time and money as we ramped up toward trial.... Lexie's diligence and talent won us a huge victory at trial.... I sincerely hope our business will never be such in a lawsuit again. But if we ever are, there is nobody I would ever trust it with but Lexie White and her team at Susman Godfrey.” Read full letter [here](#).*

*Chet Hall, CEO and Founder, WickFire LLC*

“

*“I’ve been practicing law for over 50 years. Lexie White recently handled a case for me . . . . She had a short period of time to amass many facts, put them into a set of answering papers, and, finally, to win our case at a hearing, strictly on cross examination. She did a superb job, and I unhesitatingly recommend her legal services in any matter you may have. She is easily on a par with the best lawyers I have ever dealt with.”*

**Paul R. Waldman, General Counsel, United States Prof. Tennis Association**

“

*“In a nutshell, over the course of 38 years as an attorney myself, and former International Legal Counsel for a Fortune 25 company with responsibility for managing many law firms over the years, Lexie White is among the very best – if not the best – I have worked with, anywhere.... This journey of bitterly fought litigation included 2 trips to the Federal Circuit Court of Appeals, and one to the Supreme Court (cert denied).... I don’t hesitate to recommend Lexie and her colleagues at Susman Godfrey. There are none better.” Read [more here](#).*

**Jeffrey Conklin, CEO, SKY Technologies LLC**

## Notable Representations

---

### Trials & Arbitrations

- **Koninklijke KPN NV v. Samsung (71<sup>st</sup> Judicial Dist. Ct., Harrison County, Tex.)** As lead trial counsel for Plaintiff, won a \$287 million jury verdict on behalf of Dutch telecommunications company Koninklijke KPN N.V. (“KPN”) in a breach of contract dispute with Samsung Electronics Co. The verdict came after four days of trial and just over three hours of deliberation. Ms. White served as lead trial counsel, handling the voir dire, opening and closing statements, and cross-examining Samsung’s corporate representative. [Read more](#).
- **3G Licensing SA et al. v. HTC Corp. (D. Del.)** As lead Trial Counsel for Plaintiff, won a unanimous verdict from a Delaware federal jury finding that HTC Corporation infringed two asserted patents declared essential to LTE wireless standards. While HTC urged that damages should be limited to a fair, reasonable, and non-discriminatory (“FRAND”) rate of less than two cents per device, the jury sided with Ms. White and her clients – awarding 74 cents for HTC’s devices that infringed both patents. The jury also found that HTC’s infringement was willful, which would enable the court to treble the damages award. Ms. White served as lead trial counsel, handling the opening and closing statements, and cross examining HTC’s corporate representative. [Read more](#).

- ***Koninklijke KPN NV v. Telefonaktiebolaget LM Ericsson et al (E.D. Tex.)*** As lead trial counsel for Plaintiff, won a jury verdict worth more than \$100 million in past and future damages on behalf of plaintiff in litigation against Ericsson over patents related to telecommunications networking equipment. Ms. White served as lead trial counsel, handling the opening and closing statements, and cross-examining Ericsson's two company witnesses. [Read more.](#)
- ***Capitol Hill Group v. DCA Capitol Hill, et al (D.C. Sup. Ct.)*** As lead trial counsel for Plaintiff, won a bench trial for a privately-owned real estate company in a contractual dispute with multiple Silver Point Capital affiliates. After a week-long trial in D.C. Superior Court, obtained ruling worth more than \$60 million in damages and interest—plus the full value of the client's attorneys' fees—while also securing a take-nothing judgment as to \$18 million in counterclaims brought against the client. The finding awarding interest was initially reversed by the trial court, but the case remains on appeal.
- ***Sky Technologies v. Ariba, SAP et al. (D. Mass.) (E.D. Tex.)*** As lead trial counsel for Plaintiff, successfully represented Sky Technologies in a \$70 million patent licensing campaign involving litigation spanning multiple jurisdictions and defendants, including SAP, Siemens AG, and Microsoft. SAP settled for a confidential sum on the eve of trial, while another defendant settled mid-trial in Massachusetts.
- ***Milwaukee County Pension System v. Mercer (E.D. Wis.)*** Won a \$45 million mid-trial settlement on behalf of Milwaukee County and the Milwaukee County Pension System in a highly publicized actuarial malpractice trial against the largest actuarial firm in the country. The dispute involved allegations of professional negligence by Mercer, Inc., a subsidiary of Marsh & McLennan Companies. Mercer denies the allegations, but after two weeks of trial Mercer agreed to pay Milwaukee County \$45 million to settle the case. The settlement is reported to be the largest recovery by a public government entity in Wisconsin history, and one of the largest recoveries relating to allegations of actuarial negligence in the United States. [Read more.](#)
- ***WickFire LLC v. TriMax Media LLC et al. (W.D. Tex.)*** As lead counsel for Wickfire, won a take-nothing jury verdict on a \$22 million claim for tortious interference involving two advertising competitors. This case was featured in the *Texas Lawyer's Litigator of the Week*. [Read more.](#)
- ***ODonnell Harris County, Texas (S.D. Tex.)*** Won a preliminary injunction, leading to a consent decree, on behalf of a class of thousands of indigent persons arrested for misdemeanors in Harris County, held in jail only because they are poor. The case was the country's first significant trial challenging the practice of denying meaningful bail to low-risk poor arrestees.
- **Confidential Arbitration.** Won a take-nothing judgment on behalf of a Texas energy company in a multi-million-dollar arbitration proceeding

arising from the packaged sale of certain Louisiana oil and gas properties. Additional details of the arbitration are confidential.

- **Litigation Against the USPTA (Harris County, Tex.)** Won a mid-trial directed verdict and dismissal for the United States Professional Tennis Association in a lawsuit contesting the selection of the 2011-2013 President of the Board of Directors. Ms. White was hired after a Texas state court had entered a Temporary Restraining Order against the Association. At a bench trial four days later, Ms. White cross examined the opponent's three witnesses for nearly seven hours, after which the court ruled in favor of the association on all issues and the lawsuit was promptly dismissed.

---

## **Breach of Contract & Other Business Disputes**

- ***E.B. Holdings v. AIG et al.* (D. Nev.)** Lead trial counsel for the insured in a nine-figure bad faith breach of contract insurance coverage dispute against AIG, arising from a breach of the insurer's duty to defend. The case is pending in a Nevada federal court.
- ***Triten Corp. v. Koch Industries* (215th Judicial Dist. Ct., Harris County, Tex.)** Lead trial counsel for Triten Corp., a Texas-based industrial services company, in breach of contract, tortious interference and related commercial claims against Koch Industries. The case is pending in a Texas state court.
- ***Koninklijke KPN NV v. Samsung* (71<sup>st</sup> Judicial Dist. Ct., Harrison County, Tex.)** Won a \$287 million jury verdict on behalf of Dutch telecommunications company Koninklijke KPN N.V. ("KPN") in a breach of contract dispute with Samsung Electronics Co. The verdict came after four days of trial and just over three hours of deliberation. Ms. White handled the voir dire, delivered the opening and closing statements, and cross-examined Samsung's corporate representative. [Read more.](#)
- ***Capitol Hill Group v. DCA Capitol Hill, et al* (D.C. Sup. Ct.)** Won a bench trial for the plaintiff, a privately-owned real estate company, in a contractual dispute with multiple Silver Point Capital affiliates. After trial in D.C. Superior Court, obtained ruling worth more than \$60 million in damages and interest—plus the full value of the client's attorneys' fees—while also securing a take-nothing judgment as to \$18 million in counterclaims brought against the client.
- ***Mewbourne Oil Co. v. Chubb et al.* (S.D. Tex.)** Obtained summary judgment for the plaintiff, a privately held energy company, in a lawsuit alleging that its insurer breached a duty to defend the company against litigation filed by a third party. The case settled favorably for a confidential sum shortly thereafter. Ms. White successfully concluded similar litigation on behalf of Nokia, Inc., after the Texas Supreme Court likewise decided in favor of Nokia and the duty to defend.

- ***Gas Oriente Boliviana v. McGriff, Seibels & Williams (Harris County, Texas)*** Obtained highly favorable settlement on behalf of two South American pipeline companies in a lawsuit filed in Texas state court against their insurance brokers alleging negligent failure to procure contingent business interruption insurance. The amount of the settlement is confidential.
- 

## Intellectual Property

- ***Ancora v. Samsung et al. (W.D. Tex.)*** Lead trial counsel for Ancora Technologies in patent litigation against Samsung and LG. Both cases resolved confidentially on the eve of trial. Ms. White was then hired to take over similar litigation that had previously been filed by the same plaintiff in federal courts in Washington and Delaware. Ms. White was also retained to represent Ancora in litigation pending in the Western District of Texas against Google, Vizio, Nintendo and Roku, involving the same patented technology.
- ***Koninklijke KPN NV v. LG et al. (D. Del.) (M.D. Fla.) (E.D. Tex.)*** Lead trial counsel for KPN in high stakes cross-border patent litigation against LG, HTC, Lenovo and other mobile device makers and component makers, involving technology essential to various 3G and 4G wireless systems. All settlement amounts are confidential.
- ***3G Licensing SA et al. v. HTC Corp. (D. Del.)*** As lead trial counsel to 3G Licensing and Orange, S.A., secured a unanimous verdict from a Delaware federal jury finding that HTC Corporation infringed two asserted patents declared essential to LTE wireless standards. While HTC urged that damages should be limited to a fair, reasonable, and non-discriminatory (“FRAND”) rate of less than two cents per device, the jury sided with Ms. White and her clients – awarding 74 cents for HTC’s devices that infringed both patents. The jury also found that HTC’s infringement was willful, which would enable the court to treble the damages award. [Read more.](#)
- ***Koninklijke KPN NV v. Telefonaktiebolaget LM Ericsson et al (E.D. Tex.)*** Lead trial counsel for KPN in patent litigation against Ericsson asserting multiple patents related to telecommunications networks, infrastructure and related wireless technologies. Secured a jury verdict worth more than \$100 million in past and future damages. [Read more.](#)
- ***Sky Technologies v. Ariba, SAP et al. (D. Mass.) (E.D. Tex.)*** Served as lead counsel for Sky Technologies, in a successful \$70 million patent licensing campaign involving litigation spanning multiple jurisdictions and defendants, including SAP, Siemens AG, and Microsoft. SAP settled for a confidential sum on the eve of trial, while another defendant settled mid-trial in Massachusetts.

- **Jaipuria v. LinkedIn (E.D. Tex)** Lead counsel for individual inventors, Amit Jaipuria and Pradeep Jaipuria, in patent litigation against LinkedIn. The case settled for a confidential sum on the eve of trial.
  - **Koninklijke KPN NV v. Cisco Systems, Inc. (ICC Arbitration)** Lead counsel for KPN in expedited arbitration involving a patent infringement and royalty dispute.
- 

## Energy & Environmental

- **Clean Air Coalition v. Quemetco, Inc., et al. (County of Los Angeles, Sup. Ct.)** Lead trial counsel for the defendant, the world's largest battery recycler, in bet-the-company environmental litigation filed in California state court. Case resolved favorably with court and Attorney General approval, following dismissal with prejudice of the lead plaintiff's claims. Ms. White was hired to represent the same client as lead trial counsel in separate plaintiff-side litigation against AIG, seeking nearly \$200 million in contractual damages, penalties and interest.
  - **Litigation on Behalf of Chevron. (E.D. La.) (M.D. La.) (Cameron, Plaquemines, Vermillion, St. Bernard, Orleans, Jefferson parishes)** Lead trial counsel for Chevron in a series of lawsuits filed by the State of Louisiana, the Louisiana Department of Natural Resources, certain Louisiana parishes, and certain individual landowners seeking damages to Louisiana's coastal zone allegedly caused by historical dredging and drilling operations. The cases are pending in various Louisiana state and federal courts.
  - **Confidential Arbitration.** Successfully and obtained a take-nothing judgment on behalf of a Texas energy company in a multi-million dollar arbitration proceeding arising from the packaged sale of certain Louisiana Oil and Gas properties. Additional details of the arbitration are confidential.
- 

## Insurance Coverage

- **E.B. Holdings v. AIG et al. (D. Nev.)**. Lead trial counsel for the insured in a nine-figure bad faith breach of contract action against AIG, arising from AIG's breach of the duty to defend. The case is pending in a Nevada federal court.
- **Mewbourne Oil Co. v. Chubb et al. (S.D. Tex.)** Obtained summary judgment for the plaintiff, a privately held energy company, in a lawsuit alleging that its insurer breached a duty to defend the company against litigation filed by a third party. The case settled favorably for a confidential sum shortly thereafter. Ms. White successfully concluded similar litigation on behalf of Nokia, Inc., after the Texas Supreme Court likewise decided in favor of Nokia and the duty to defend.
- **Gas Oriente Boliviana v. McGriff, Seibels & Williams (Harris County, Texas)** Obtained highly favorable settlement on behalf of two South

American pipeline companies in a lawsuit filed in Texas state court against their insurance brokers alleging negligent failure to procure contingent business interruption insurance. The amount of the settlement is confidential.

- ***Zurich American Ins. Co. v. Nokia, Inc. (193rd Judicial District Ct., Dallas County)***. Successfully represented Nokia, Inc. in lawsuit alleging breach of the duty to defend by Nokia's insurers, Zurich American Insurance Company, Federal Insurance Company and National Union Fire Insurance Company. The Texas Supreme Court ruled that the insurers had a duty to defend Nokia in a series of class actions pending around the U.S. The ruling is a vindication for Nokia which has spent millions successfully defending these claims. Nokia hired Susman Godfrey after losing on this issue in the trial court.

---

## Other Complex Commercial Litigation

- ***Milwaukee County Pension System v. Mercer (E.D. Wis.)*** Successfully represented Milwaukee County and the Milwaukee County Pension System in a highly publicized actuarial malpractice trial against the largest actuarial firm in the country. The dispute involved allegations of professional negligence by Mercer, Inc., a subsidiary of Marsh & McLennan Companies. Mercer denies the allegations, but after two weeks of trial Mercer agreed to pay Milwaukee County \$45 million to settle the case. The settlement is reported to be the largest recovery by a public government entity in Wisconsin history, and one of the largest recoveries relating to allegations of actuarial negligence in the United States. [Read more.](#)
- ***AvMed Inc. et al. v. BrownGreer Plc, U.S. Bancorp Inc. and John Does (E.D. La.)*** Successfully represented a consortium of approximately fifty nationwide health payors in lawsuits filed against a variety of defendants in state and federal courts in New Jersey and Louisiana. The complaints asserted state law claims against Merck & Co. arising in connection with the marketing and sale of Vioxx® and asserted healthcare reimbursement liens against a \$4.85 billion fund established to compensate for Vioxx-related injuries. In January 2009, the clients reached a groundbreaking settlement with the Vioxx Plaintiffs' Steering Committee, guaranteeing them certain payouts on their liens covering participating plaintiffs. The American Lawyer featured this litigation and its settlement in the "Big Suits" column of its April 2009 issue. [Read more.](#)
- ***WickFire LLC v. TriMax Media LLC et al. (W.D. Tex.)*** In a dispute over competing claims of tortious interference with contract and Lanham Act violations, Ms. White obtained a jury verdict awarding the full damages WickFire sought and finding that her opponent should take nothing on its \$22 million counterclaim. Ms. White's work on this case was featured in the *Texas Lawyer's Litigator of the Week*. [Read more.](#)

## *Honors & Distinctions*

- **Litigation Against the USPTA (Harris County, Tex.)** Lead counsel for the United States Professional Tennis Association in a lawsuit contesting the selection of the 2011-2013 President of the Board of Directors. Ms. White was hired after a Texas state court had entered a Temporary Restraining Order against the Association. Four days later, Ms. White cross examined the opponent's three witnesses for nearly seven hours, after which the court ruled in favor of the association on all issues and the lawsuit was promptly dismissed.
- IAM Patent 1000: World's Leading Patent Professionals ([2019](#) – [2023](#))
- Top 250 Women in IP, Managing IP ([2023](#), Euromoney)
- Recommended Lawyer: Commercial Litigation, Chambers USA ([2023](#))
- Elite Women of the Plaintiff's Bar, *National Law Journal*([2023](#), ALM)
- Lawdragon Honors:
  - *500 Global Plaintiff Lawyers* ([2024](#))
  - 500 Leading Litigator ([2022](#), [2023](#))
  - 500 Leading Lawyers in America ([2018](#), [2019](#), [2020](#), [2021](#), [2022](#), [2023](#))
  - 500 Leading Plaintiff Financial Lawyer ([2019](#), [2020](#), [2021](#), [2022](#), [2023](#))
  - Featured on the cover of and profiled in *Lawdragon's* 20<sup>th</sup> Issue ([2020](#))
  - Lawyer Limelight Series ([2019](#))
- Patent Star, *Managing IP*, IP Stars ([2022](#))
- Recognized Lawyer, Patent Litigation, *Best Lawyers of America* ([2021](#), [2022](#), [2023](#), [2024](#)) and Commercial Litigation ([2023](#), [2024](#), Woodward White, Inc.)
- Recommended Lawyer, Dispute Resolution: General Commercial Disputes, *The Legal 500* ([2020](#), Legalease Ltd.)
- Recommended Lawyer, Energy Litigation: Oil & Gas, *The Legal 500* ([2020](#), [2021](#), [2022](#), [2023](#), Legalease Ltd.)
- 40 and Under Hot List, *Benchmark Litigation* ([2016](#), [2018](#), [2019](#))
- Rising Star, *Texas Super Lawyers* (Thomson Reuters, 2010)
- Professional on the Fast Track, *H Texas Magazine*
- First in Class and Executive Senior Editor of the *Louisiana Law Review*

## *Clerkships*

, United States Court of Appeals for the Ninth Circuit

## *Admissions*

### **Bar Admissions**

- Louisiana
- Texas

## *Wins*

Susman Godfrey and Hamilton Brook Smith Reynolds Successfully Support Dutch Telecommunications Company Koninklijke KPN N.V. ("KPN") in its Patent Disputes with Mobile Telephone Manufacturers

Susman Godfrey Wins \$31.5M Jury Verdict for KPN Against Ericsson

Susman Godfrey Secures Major FRAND Jury Verdict Finding HTC Owes Up to 74 Cents Per Infringing Device for Two Patents Declared Essential to LTE Wireless Standards

Susman Godfrey Secures \$287 Million Verdict for KPN in Samsung Breach of Contract Trial

Susman Godfrey Wins \$2.3 Million Jury Verdict for Client WickFire in Lawsuit Against TriMax Over Manipulation of Online Advertising

## *Leadership & Professional Memberships*

- Fellow, American Bar Foundation