

Susman Godfrey Partner Stephen Shackelford Featured on Legalist's "Rainmaker"

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New York Partner Stephen Shackelford, Jr. was featured on this week's *Legalist* "Rainmaker" podcast, a series in which top lawyers are interviewed about how they made partner.

Stephen shares his own unique path—the entrepreneurial start of his professional career, subsequent transition into litigation at Susman Godfrey, and time spent in-house at General Electric—his personal views on the best way to build and maintain a book of business, and the importance of client relationships.