

Underground Utilities
Irrigation
Trenching

DIG TECH, INC.

402 Technology Drive
Bastrop, TX 78602
Office: 512-321-6644
Fax: '512-321-6699

Ditchers
Backhoes
Tractors

To Whom It May Concern:

I am the president of Dig Tech, and Texas-based company that performed work on state highway projects. In 2015, I went to trial against Star Operations because they owed my company money. Just months before trial, I decided to switch lawyers. My simple breach of contract case for money owed had turned into a fraud case against me and my company. I felt like we were on the defense. My father had used Brian Melton in a patent royalty and licensing case many years prior, and he suggested I give him a call. That was the best thing I did for my case. Brian turned the tables on Star Operations and a bullying opposing counsel from his first day on the case.

Brian took a complicated case that had been on file for two years, and quickly boiled it down to what would matter to a jury. He knew that the witness testimony from uninterested, third-party witnesses would be the key to winning. He and his team drove around Texas finding witnesses who would come to trial and tell my story. It worked. As Brian predicted, the jury was more interested in hearing from people who didn't have a dog in the fight.

As for trial, Brian ran circles around a skilled opposing counsel. Brian's voir dire of the jury panel was thorough and targeted. He told me ahead of time what types of jurors he wanted to detect and eliminate, and he did exactly what he said he would do. His presentation of our witnesses was well planned out. His cross examination of Star's COO was entertaining and memorable – he dismantled their entire case with one witness. His closing argument was prepared and convincing – by the time he sat down, I knew we would win.

Brian also argued the appeal for Dig Tech. He is equally at home in an appellate court as he is in front of a jury. We sat through a few arguments on the day of our appellate argument. Brian was the only lawyer the three judges complimented that day for his oral advocacy.

There is one other thing. I have been around a few lawyers in my time. Brian's confidence permeates the trial team, all the way from the secretaries to the client. No matter what happened prior to trial or at trial, I never saw him get excited or down. His steady leadership is something to watch.

Please call me to talk more about Brian and his work for Dig Tech.

Sincerely,



Mike Furry